



UNITED BREWERIES LIMITED

Regd.Office:UB Tower, UB City, Vittal Mallya Road, Bangalore - 560 001
 Unaudited Financial Results for the nine months ended December 31,2008

Rs. In Crores

Particulars	Unaudited		Unaudited		Audited
	Three Months Ended		Nine months Ended		Year Ended
	31.12.2008 Rs.	31.12.2007 Rs.	31.12.2008 Rs.	31.12.2007 Rs.	31.3.2008 Rs.
1.(a) Net Sales/Income from Operations	373.46	301.38	1,209.21	957.33	1,340.80
(b) Other Operating Income	-	-	-	-	-
2. Expenditure					
a. (Increase) / decrease in stock in trade and work in progress	2.26	(3.76)	1.86	(2.79)	(2.19)
b. Consumption of raw materials	49.96	32.47	153.25	110.41	156.20
c. Consumption of packing materials	86.85	75.89	279.49	234.97	330.30
d. Power & Fuel Cost	11.82	13.38	46.66	40.45	55.81
e. Purchase of traded goods	45.65	36.11	148.40	112.39	153.98
f. Employees cost	22.42	19.32	67.62	56.13	77.44
g. Depreciation	19.88	16.52	55.09	42.54	61.23
h. Advertisement & Sales Promotion	77.78	70.08	217.06	147.61	208.44
i. Selling & Distribution	22.99	19.23	105.04	86.42	115.47
j. Other expenditure	18.75	16.45	57.67	51.06	73.66
k. Total	358.36	295.69	1,132.14	879.19	1,230.34
3. Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	15.10	5.69	77.07	78.14	110.46
4.Other Income	14.81	4.96	31.73	18.75	25.58
5.Profit before Interest and Exceptional Items (3+4)	29.91	10.65	108.80	96.89	136.04
6. Interest Charges					
-Interest	15.65	8.99	39.84	27.59	40.77
-Exchange translation difference	1.92	0.00	11.27	0.00	1.08
-Other Finance Charges	9.10	0.25	9.70	0.66	0.98
7. Profit after Interest but before Exceptional Items (5-6)	3.24	1.41	47.99	68.64	93.21
8. Exceptional Items	-	-	-	-	-
9. Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)	3.24	1.41	47.99	68.64	93.21
10. Tax expense	(1.77)	(0.73)	(18.75)	(25.74)	(30.74)
11. Net Profit(+)/ Loss(-) from Ordinary Activities after tax (9-10)	1.47	0.68	29.24	42.90	62.47
12. Extraordinary Items (net of tax expense Rs.Nil)	-	-	-	-	-
13. Net Profit (+) / Loss(-) for the period (11-12)	1.47	0.68	29.24	42.90	62.47
14. Paid-up equity share capital (Face value of Re.1 each)	24.00	21.60	24.00	21.60	21.60
15. Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	342.76
16. Earnings Per Share (EPS)	(0.03)	(0.07)	0.97	1.68	2.48
17. Public shareholding					
- Number of shares	60,058,335	54,052,490	60,058,335	54,052,490	54,010,310
- Percentage of shareholding	25.02	25.02	25.02	25.02	25.02

NOTES:

1. The Company is engaged in manufacture, purchase and sale of Beer including licensing of brands which constitutes a single business segment. The Company also considers the whole of India as a single geographical segment.
2. Earnings before Interest, Depreciation and Taxes (EBIDTA) for the nine months period ended December 31, 2008 is higher by Rs.24.46 crores compared to the same period ended December 31, 2007 despite a 47% increase in brand building expenditure primarily due to improvement in sales mix and increased efficiencies.
3. Exchange translation difference represents loss (gain) on liability restated at the exchange rates as at the end of the respective periods on the foreign currency loan availed by the Company for working capital purposes, which is a renewable facility.
4. The investment in Millennium Alcobev Private Limited (MAPL), the Joint Venture (JV) is strategic in nature and its diminution in value is considered temporary.
5. The Company does not own any brewing facility in Tamil Nadu, which is one of the major markets in India contributing about 18% of the Company's business. With an intention of ensuring supplies from Balaji Distilleries Limited (BDL), having brewing facilities in Tamil Nadu, the Company has entered into an agreement with the promoters of BDL to secure to the Company perpetual usage of brewery and for grant of first right of refusal in case of sale or disposal of the brewery in any manner by BDL, and has advanced an amount of Rs.155 crores during the Quarter to one of the Promoter Companies of BDL, acting for and on behalf of the other Promoters also.

Subsequently, the Boards of Directors of BDL and United Spirits Limited (USL) have considered and approved a proposal for merger of BDL into USL, which is subject to obtaining of the necessary regulatory approvals by both the Companies. The Company has obtained a commitment from USL that the arrangement with Promoters will be adhered to on completion of the proposed merger. The advance will be repaid upon the completion of the merger or in accordance with the terms of the related Agreement, whichever is earlier.

6. During the quarter ended June 30,2008 the Company has raised Rs.424.88 Crore through an issue of shares on rights basis(Rights Issue).The proceeds of the rights issue have been utilised in the following manner:
 - a. Rs.313.67 Crores for repayment of cash credit/overdraft accounts and for additional working capital requirements.
 - b. Rs.31.21Crores for Capital Expenditure.

Pending utilization the balance proceeds of Rs.80 Crores have been invested in mutual funds.

7. Investor complaints pending as on October 1, 2008 were Nil. Complaints received and disposed of during the quarter ended December 31, 2008 were 15 and there were no complaints unresolved as on that date.
8. The Company has paid dividend @ 3% amounting to Rs.8.45 crores (inclusive of Dividend Distribution Tax) to Scottish & Newcastle India Limited on Cumulative Redeemable Preference Shares held by them on April 2, 2008 for the financial year 2007-2008. The Company has declared an interim dividend of 15% on the enhanced equity capital (post Rights Issue) on September 10, 2008 amounting Rs.4.21 crores (inclusive of Dividend Distribution Tax) and the same has been paid.
9. Earning per Share (EPS) is stated after providing for Dividend on the Cumulative Redeemable Preference Shares for three months of financial year 2008-2009. EPS for the current quarter and the prior periods have been adjusted for the issue of shares on rights basis during the current quarter, and, accordingly, EPS for the prior periods are restated.
10. The figures relating to the previous year/period(s) have been regrouped/reclassified wherever necessary. Due to the seasonality of the business, the quarterly results are not indicative of the overall profitability of the year.
11. The unaudited results for the period ended December 31, 2008 have been approved by the Board of Directors at the meeting held on January 20, 2009 and have been subjected to a limited review by the auditors of the company.

By the Authority of the Board,

Place: Mumbai,
Date: January 20, 2009.

Kalyan Ganguly
Managing Director