


**UNITED BREWERIES LIMITED**

 Regd.Office:UB Tower, UB City, 24, Vittal Mallya Road, Bangalore - 560 001  
 'Unaudited Financial Results for the period ended December 31,2009

*Rs. In Lakhs (except in respect of items 16 to 18)*

	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	<b>Three Months Ended</b>	<b>Three Months Ended</b>	<b>Nine months Ended</b>	<b>Nine months Ended</b>	<b>Year Ended</b>
<b>Particulars</b>	<b>31.12.2009</b>	<b>31.12.2008</b>	<b>31.12.2009</b>	<b>31.12.2008</b>	<b>31.03.2009</b>
1.(a) Net Sales/Income from Operations	44,660	37,730	142,408	122,524	169,827
(b) Other Operating Income	-	-	-	-	-
2. Expenditure					
a. (Increase) / decrease in stock in trade and work in progress	(829)	226	(920)	186	(613)
b. Consumption of raw materials	5,547	4,996	17,529	15,325	21,411
c. Consumption of packing materials	11,552	8,685	35,383	27,949	39,510
d. Power & Fuel Cost	1,118	1,182	3,440	4,666	5,753
e. Purchase of traded goods	4,696	4,565	14,744	14,840	20,874
f. Employees cost	2,266	2,242	7,026	6,762	8,707
g. Depreciation	2,163	1,988	6,286	5,509	7,621
h. Advertisement & Sales Promotion	8,603	7,016	27,234	21,706	27,769
i. Selling & Distribution	3,916	3,061	13,136	10,504	15,113
j. Other expenditure	3,184	2,259	9,435	7,370	9,481
k. Total	42,216	36,220	133,293	114,817	155,626
<b>3. Profit from Operations before Other Income, Interest and Exceptional Items (1-2)</b>	<b>2,444</b>	<b>1,510</b>	<b>9,115</b>	<b>7,707</b>	<b>14,201</b>
4. Other Income	2,064	1,481	5,507	3,173	4,930
<b>5. Profit before Interest and Exceptional Items (3+4)</b>	<b>4,508</b>	<b>2,991</b>	<b>14,622</b>	<b>10,880</b>	<b>19,131</b>
6. Interest Charges					
-Interest	1,493	1,565	4,792	3,984	5,474
-Exchange translation difference	(174)	192	(545)	1,127	1,395
-Other Finance Charges	17	910	47	970	2,095
<b>7. Profit after Interest but before Exceptional Items (5-6)</b>	<b>3,172</b>	<b>324</b>	<b>10,328</b>	<b>4,799</b>	<b>10,167</b>
8. Exceptional Items	-	-	-	-	-
<b>9. Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)</b>	<b>3,172</b>	<b>324</b>	<b>10,328</b>	<b>4,799</b>	<b>10,167</b>
10. Tax expense	(1,046)	(177)	(3,484)	(1,875)	(3,918)
<b>11. Net Profit(+)/ Loss(-) from Ordinary Activities after tax (9-10)</b>	<b>2,126</b>	<b>147</b>	<b>6,844</b>	<b>2,924</b>	<b>6,249</b>
12. Extraordinary Items (net of tax expense Rs.Nil)	-	-	-	-	-
<b>13. Net Profit (+) / Loss(-) for the period (11-12)</b>	<b>2,126</b>	<b>147</b>	<b>6,844</b>	<b>2,924</b>	<b>6,249</b>
14. Paid-up equity share capital (Face value of Re.1 each)	2,400	2,400	2,400	2,400	2,400
15. Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	81,064
16. Earnings Per Share (EPS) (in Rs.)	0.80	(0.03)	2.67	0.97	2.29
17. Public shareholding					
- Number of shares	60,058,335	60,058,335	60,058,335	60,058,335	60,058,335
- Percentage of shareholding	25.02	25.02	25.02	25.02	25.02
18. Promoters and Promoter group Shareholding					
a) Pledged / Encumbered					
- Number of Shares	23,937,422		23,937,422		23,937,422
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	13.30		13.30		13.30
- Percentage of Shares (as a % of the total share capital of the company)	9.97		9.97		9.97
a) Non - Encumbered					
- Number of Shares	156,052,498		156,052,498		156,052,498
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	86.70		86.70		86.70
- Percentage of Shares (as a % of the total share capital of the company)	65.01		65.01		65.01

## NOTES:

1. The Company is engaged in manufacture, purchase and sale of Beer including licensing of brands which constitutes a single business segment. The Company also considers the whole of India as a single geographical segment.
2. Exchange translation difference represents loss / (gain) on liability restated at the exchange rates as at the end of the respective periods in respect of the foreign currency loan availed by the Company for working capital purposes, which is a renewable facility.
3. The investment in Millennium Alcobev Private Limited is strategic in nature and its diminution in value is considered temporary. The Company had obtained an independent valuation as at March 31, 2009 which was in excess of the book value of the investment. As there has been no significant changes in the business conditions between March 31,2009 and December 31,2009,no provision for diminution in the value of the investment is considered necessary.
4. The Company does not own any brewing facility in Tamil Nadu, which is one of the major markets in India contributing about 18% of the Company's business. With an intention of ensuring supplies from Balaji Distilleries Limited (BDL), having brewing facilities in Tamil Nadu, the Company has entered into an agreement with the promoters of BDL to secure to the Company perpetual usage of brewery and for grant of first right of refusal in case of sale or disposal of the brewery in any manner by BDL, and has advanced an amount of Rs.15,500 Lakhs to one of the Promoter Companies of BDL, acting for and on behalf of the other Promoters also.

Subsequently, the Boards of Directors of BDL and United Spirits Limited (USL) have considered and approved a proposal for merger of BDL into USL, which is subject to obtaining of the necessary regulatory approvals by both the Companies. The Company has obtained a commitment from USL that the arrangement with Promoters will be adhered to on completion of the proposed merger. The advance will be repaid upon the completion of the merger or in accordance with the terms of the related Agreement, whichever is earlier.

In June 2009, BDL has allotted 90,000,000 Equity Shares upon conversion of warrants to certain parties. These parties have entered into a supplemental agreement with the Company to the effect that they will be bound by the terms and conditions of the earlier agreement between the Company and the promoters of BDL.

5. During the quarter ended June 30, 2008 the Company had raised Rs.42,278 (net of issue expenses) Lakhs through an issue of shares on rights basis (Rights Issue). The proceeds of the Rights Issue have been utilised in the following manner:
  - a. Rs.21,044 Lakhs for repayment of cash credit / overdraft accounts
  - b. Rs.14,334 Lakhs for capital expenditure.

Pending utilisation the balance proceeds of Rs.6900 Lakhs have been invested in mutual funds.

6. Investor complaints pending as on 1<sup>st</sup> October, 2009 were Nil. Complaints received and disposed of during the quarter ended December 31, 2009 were 17 and there were no complaints unresolved as on that date.
7. The Company had declared an interim dividend of Re. 0.15 per share on the enhanced equity capital (post Rights Issue) on September 10, 2008 amounting to Rs. 421 Lakhs (inclusive of Dividend Distribution Tax) and the same has been paid. At the annual general meeting held on September 10, 2009 the Company declared a final dividend of Re. 0.15 per share on the equity capital amounting to Rs. 421 Lakhs (inclusive of Dividend Distribution Tax). The Company has also paid dividend @ Rs. 3/- per Cumulative Redeemable Preference Share amounting to Rs. 867 Lakhs (inclusive of Dividend Distribution Tax) for the year ended March 31, 2009 to Scottish & Newcastle India Limited.
8. Earning per Share (EPS) is stated after providing for Dividend on the Cumulative Redeemable Preference Shares for the nine months of the financial year 2009-2010.
9. The Securities of the Company have been voluntarily delisted from New Delhi, Ahmedabad, Calcutta, Ludhiana, Cochin and Madras Stock Exchanges.
10. The figures relating to the previous year / period(s) have been regrouped / reclassified wherever necessary.
11. The unaudited results for the quarter and the cumulative nine months ended December 31, 2009 have been approved by the Board of Directors at the meeting held on January 22, 2010 and have been subjected to a limited review by the auditors of the company.

By the Authority of the Board,

Place: Mumbai,  
Date: January 22, 2010.

Kalyan Ganguly  
Managing Director