

UNITED BREWERIES LIMITED



Regd. Office: UB Tower, UB City, 24, Vittal Mallya Road, Bangalore - 560001
Unaudited Financial Results for the period ended December 31, 2011

Rs. In Lakhs (except in respect of items 16 to 18)

Particulars	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Three months Ended 31.12.2011	Three months Ended 30.09.2011	Three months Ended 31.12.2010	Nine months Ended 31.12.2011	Nine months Ended 31.12.2010	Year Ended 31.03.2011
1 a. Net Sales/Income from Operations	96,106	73,319	60,962	2,63,804	1,93,919	3,01,321
b. Other Operating Income	-	-	-	-	-	-
2 Expenditure						
a. (Increase) / decrease in stock in trade and work in progress	(2,627)	699	(246)	(2,236)	(644)	250
b. Consumption of raw materials	17,607	9,038	8,230	38,078	24,198	39,623
c. Consumption of packing materials	40,060	15,657	15,905	77,706	49,504	95,225
d. Power & Fuel Cost	4,994	1,888	1,484	9,275	4,457	9,413
e. Purchase of traded goods	(15,913)	11,098	6,204	9,858	19,893	6,158
f. Employees cost	5,521	4,965	2,943	13,704	9,186	14,412
g. Depreciation	5,316	2,448	2,403	10,028	7,178	13,051
h. Advertisement & Sales Promotion	15,810	13,655	11,466	45,492	35,368	53,465
i. Selling & Distribution	13,864	6,888	5,659	29,061	18,099	32,358
j. Other expenditure	9,331	3,895	2,723	16,430	8,497	15,209
k. Total	93,963	70,231	56,771	2,47,396	1,75,736	2,79,164
3 Profit from operations before other income, Interest and Exceptional items (1-2)	2,143	3,088	4,191	16,408	18,183	22,157
4 Other Income	5,081	1,754	1,692	8,731	5,216	8,278
5 Profit before Interest and Exceptional Items (3+4)	7,224	4,842	5,883	25,139	23,399	30,435
6 Interest Charges						
- Interest	2,685	1,767	1,308	6,806	3,894	7,593
- Exchange difference	126	-	-	126	(4)	(4)
- Other Finance Charges	122	139	54	334	125	224
7 Profit after Interest but before Exceptional Items (5-6)	4,291	2,936	4,521	17,873	19,384	22,622
8 Exceptional items	-	-	-	-	-	-
9 Profit (+) / Loss (-) from ordinary activities before tax (7+8)	4,291	2,936	4,521	17,873	19,384	22,622
10 Tax expense						
- Current Tax	(1,526)	(930)	(1,419)	(5,761)	(6,693)	(4,765)
- MAT Credit (entitlement)	-	-	-	-	-	4,762
- Deferred Tax (Charge) / Write back	97	(54)	(120)	(195)	100	(7,890)
11 Net profit (+) / Loss (-) from ordinary Activities after tax (9-10)	2,862	1,952	2,982	11,917	12,791	14,729
12 Extraordinary items (net of tax expense Rs. Nil)	-	-	-	-	-	-
13 Net profit (+) / Loss (-) for the period (11-12)	2,862	1,952	2,982	11,917	12,791	14,729
14 Paid-up equity share capital (Face value of Re.1 each)	2,637	2,545	2,400	2,637	2,400	2,637
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	1,02,174
16 Earnings per share (EPS) (in Rs)	1.05	0.73	1.15	4.44	5.06	5.26
17 Public Shareholding						
- Number of Shares	6,65,70,479	6,60,65,748	6,00,58,335	6,65,70,479	6,00,58,335	6,60,65,748
- Percentage of shareholding	25.25	25.95	25.02	25.25	25.02	25.95
18 Promoters and Promoter group shareholding						
a. Pledged / Encumbered						
- Number of Shares	1,72,04,042	1,72,04,042	1,72,03,422	1,72,04,042	1,72,03,422	1,72,04,042
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	8.73	9.13	9.56	8.73	9.56	9.13
- Percentage of Shares (as a % of the total share capital of the company)	6.52	6.76	7.17	6.52	7.17	6.76
b. Non - Encumbered						
- Number of Shares	17,99,21,050	17,12,75,148	16,27,86,498	17,99,21,050	16,27,86,498	17,12,75,148
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	91.27	90.87	90.44	91.27	90.44	90.87
- Percentage of Shares (as a % of the total share capital of the company)	68.23	67.29	67.81	68.23	67.81	67.29

NOTES

1. The Company is engaged in manufacture, purchase and sale of Beer including licensing of brands, which constitutes a single business segment. The Company also considers the whole of India as a single geographical segment.
2. Exchange difference represents loss / (gain) on liability restated at the exchange rates as at the end of the respective periods on the foreign currency loan availed by the Company. The working capital facility availed by the Company was repaid in entirety during the quarter ended June 30, 2010 by booking a gain of Rs.4 Lakhs on settlement of the facility. The Rs.126 Lakhs exchange loss arising for the nine month period ending December 31, 2011 is on account of repayment of a foreign currency term loan in the erstwhile United Millennium Breweries Limited (UMBL) which merged into the Company during the quarter ended December 2011.
3. The Company's investment in Maltex Malsters Private Limited is long term and strategic in nature. The diminution in book value of this investment is only temporary in nature and further the Company has also obtained an independent valuation in respect of these investments, which is in excess of the book value, and hence no provision for diminution is considered necessary.
4. Regarding amalgamations undertaken by your Company:
 - a) The Scheme of Amalgamation (Scheme) for amalgamating Associated Breweries & Distilleries Limited (ABDL), Millennium Alcobev Private Limited (MAPL) and Empee Breweries Limited (EBL) with the Company has been made effective.
 - b) The Schemes for amalgamation of Millennium Beer Industries Limited (MBIL) and United Millennium Breweries Limited (UMBL) with United Breweries Limited have been approved by Board for Industrial & Financial Reconstruction (BIFR) on November 11, 2011 and November 21, 2011 respectively. Upon necessary filing with the Registrar of Companies, the Schemes have become effective on November 16, 2011 and November 21, 2011 respectively. The appointed dates of the Schemes are April 1, 2010.
 - c) The Schemes for amalgamation of UB Nizam Breweries Private Limited (UBN) and Chennai Breweries Private Limited (CBPL) with the Company have been approved by the High Court of Karnataka and Madras. Upon necessary filing with the Registrar of Companies, the scheme has become effective on November 8, 2011 and November 12, 2011 respectively. The appointed date of the Scheme is April 1, 2010 for UBN, whereas for CBPL it is close of business hours as on March 31, 2011.
 - d) Consequent to the various mergers as detailed in (a), (b) and (c) above:
 - i. The figures for the quarter and nine month ended December 31, 2011 includes the nine months results of MBIL, UMBL, UBN and CBPL.
 - ii. The purchases of traded goods from MBIL until September 30, 2011 have been reversed during the quarter ended December 31, 2011.

- iii. In view of the above, the figures for the quarter and nine month ended December 31, 2011 are not comparable with those of corresponding periods of the previous year and also for the immediately preceding quarter.
 - e) The Scheme for amalgamation of UB Ajanta Breweries Private Limited with the Company is filed with the Board for Industrial & Financial Reconstruction (BIFR) and is pending for approval. The appointed date of the Scheme is April 1, 2011.
 - f) Arising out of the Amalgamation of EBL into UBL, UBL Benefit Trust held 60,07,413 equity shares in UBL constituting 2.36% of UBL's paid up equity capital. The Trust has sold its entire shareholding and remitted the entire proceeds aggregating Rs.28,357 Lakhs to UBL. The entire proceeds have been utilized towards reducing the Debt of the Company. The gain on sale of these shares aggregating to Rs. 14,050 lakhs has been credited to the General Reserve.
 - g) Arising out of amalgamation of UBN, CBPL and MBIL, 91,50,633 equity shares of Re.1 each has been allotted and these shares have been listed.
5. The Company had entered into an agreement with the promoters of Balaji Distilleries Limited (BDL) with a view to securing perpetual usage of its brewery and grant of first right of refusal in case of sale or disposal of its brewery unit in any manner by BDL, towards which the Company had made a refundable facility advance of Rs.15,500 Lakhs to Star Investments Private Ltd. (Star), one of the Promoter Companies of BDL, acting for itself and on behalf of the other Promoters.

Subsequently, BDL filed a scheme of arrangement for amalgamation of its distillery into United Spirits Limited (USL) and de-merger of its brewery into Chennai Breweries Private Limited (CBPL) and the said Scheme was approved by Appellate Authority for Industrial & Financial Reconstruction in November 2010. The Brewery assets proposed to be acquired by the Company from the Promoters of BDL eventually vested in CBPL which was a 100% subsidiary of USL. . A Scheme for Amalgamation of CBPL into the Company was then filed. Upon amalgamation of CBPL into the Company, USL has been allotted equity shares in terms of the approved Scheme. However, the advance still remains to be repaid.

Therefore, the Company has entered into a new agreement extending the repayment of principal and interest outstanding till March 2012, and obtained a pledge of securities from associate companies of Star to secure the outstanding amounts. The aggregate amount due is Rs.23,412 Lakhs as on December 31,2011.

6. Investor complaints pending as on October 1, 2011 were Nil. During the quarter ended December 31, 2011, Eleven (11) Complaints were received and disposed, and there were no complaints unresolved as on that date.
7. The Company has paid a dividend of Rs. 3/- per Cumulative Redeemable Preference Share amounting to Rs. 861 Lakhs (inclusive of Dividend Distribution Tax) for the year ended March 31, 2011 to Scottish & Newcastle India Limited. The Company has paid a Dividend of Rs.0.60 per Equity Share amounting to Rs. 1,839 Lakhs (inclusive of Dividend Distribution Tax) for the year ended March 31, 2011.

8. The Company has redeemed Series A 3% 17,283,000 Cumulative Redeemable Preference Shares of Rs. 100 each amounting to Rs. 17,283 Lakhs on April 15, 2011.
9. Earnings per Share (EPS) are stated after providing for Dividend on the Cumulative Redeemable Preference Shares for the quarter and for the nine months ended December 2011.
10. The figures relating to the previous year/period(s) have been regrouped / reclassified wherever necessary.
11. The unaudited results for the quarter ended December 31, 2011 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on February 7, 2012 and have been subjected to a limited review by the auditors of the company.

By the Authority of the Board,

Place: Hyderabad
Date: February 7, 2012.

KALYAN GANGULY
Managing Director