



**UNITED BREWERIES LIMITED**

Regd. Office: UB Tower, UB City, 24, Vittal Mallya Road, Bangalore – 560001

Unaudited Financial Results for the quarter and year ended March 31, 2011

Rs. In Lakhs (except in respect of items 16 to 18)

			Unaudited	Unaudited	Unaudited	Audited
			<i>Three Months Ended</i>	<i>Three Months Ended</i>	<i>Year Ended</i>	<i>Year Ended</i>
Particulars			<b>31.03.2011</b>	<b>31.03.2010</b>	<b>31.03.2011</b>	<b>31.03.2010</b>
1	a.	Net Sales / Income from operations	83,959	57,315	2,77,878	1,97,316
	b.	Other Operating Income	-	-	-	-
2	Expenditure					
	a.	(Increase) / decrease in stock in trade and work in progress	321	458	(323)	(462)
	b.	Consumption of raw materials	11,497	7,687	35,695	25,216
	c.	Consumption of packing materials	22,962	15,766	72,467	51,153
	d.	Power & Fuel Cost	2,669	1,471	7,127	4,911
	e.	Purchase of traded goods	7,526	5,320	27,419	20,064
	f.	Employees cost	3,500	2,630	12,686	9,892
	g.	Depreciation	3,252	2,565	10,430	8,827
	h.	Advertisement & Sales Promotion	13,913	9,824	49,281	37,033
	i.	Selling & Distribution	7,854	5,748	25,953	18,891
	j.	Other expenditure	3,303	1,879	11,805	8,896
	k.	Total	76,797	53,348	2,52,540	1,84,421

<b>3</b>	<b>Profit from operations before other income,</b>	<b>7,162</b>	<b>3,967</b>	<b>25,338</b>	<b>12,895</b>
	<b>Interest and Exceptional items (1-2)</b>				
4	Other Income	2,089	2,246	7,310	7,768
<b>5</b>	<b>Profit before Interest and Exceptional Items (3+4)</b>	<b>9,251</b>	<b>6,213</b>	<b>32,648</b>	<b>20,663</b>
6	Interest Charges				
	- Interest	2,233	1,379	6,127	6,216
	- Exchange difference	-	(197)	(4)	(782)
	- Other Finance Charges	93	69	218	116
<b>7</b>	<b>Profit after Interest but before Exceptional Items (5-6)</b>	<b>6,925</b>	<b>4,962</b>	<b>26,307</b>	<b>15,113</b>
8	Exceptional items (1-2)	-	-	-	-
<b>9</b>	<b>Profit (+) / Loss (-) from ordinary activities before tax (7+8)</b>	<b>6,925</b>	<b>4,962</b>	<b>26,307</b>	<b>15,113</b>
10	Tax expense	(2,916)	(2,347)	(9,509)	(5,416)
<b>11</b>	<b>Net profit (+) / Loss (-) from ordinary Activities after tax (9-10)</b>	<b>4,009</b>	<b>2,615</b>	<b>16,798</b>	<b>9,697</b>
12	Extraordinary items (net of tax expense Rs. Nil)	-	-	-	-
<b>13</b>	<b>Net profit (+) / Loss (-) for the period (11-12)</b>	<b>4,009</b>	<b>2,615</b>	<b>16,798</b>	<b>9,697</b>
14	Paid-up equity share capital (Face value of Re.1 each)	2,545	2,400	2,545	2,400
15	Reserves excluding Revaluation Reserves as per	-	-	1,31,963	88,888

	balance sheet of previous accounting year				
16	Earnings per share (EPS) (in Rs)	1.49	1.00	6.26	3.68
17	Public Shareholding				
	- Number of Shares	6,60,65,748	6,00,58,335	6,60,65,748	6,00,58,335
	- Percentage of shareholding	25.95	25.02	25.95	25.02
18	Promoters and Promoter group shareholding				
	a. Pledged / Encumbered				
	- Number of Shares	1,72,04,042	1,72,03,422	1,72,04,042	1,72,03,422
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	9.13	9.56	9.13	9.56
	- Percentage of Shares (as a % of the total share capital of the company)	6.76	7.17	6.76	7.17
	b. Non - Encumbered				
	- Number of Shares	17,12,75,148	16,27,86,498	17,12,75,148	16,27,86,498
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	90.87	90.44	90.87	90.44
	- Percentage of Shares (as a % of the total share capital of the company)	67.29	67.81	67.29	67.81

## NOTES

1. The Company is engaged in manufacture, purchase and sale of Beer including licensing of brands which constitutes a single business segment. The Company also considers the whole of India as a single geographical segment.
2. Exchange difference represents loss / (gain) on liability restated at the exchange rates as at the end of the respective periods on the foreign currency loan availed by the Company for working capital purposes. The Company has opted to repay the entire facility during the quarter ended June 2010 and booked a gain of Rs.4 Lakhs on settlement of the facility.
3. The Company's investment in Maltex Malsters Private Limited is long term and strategic in nature. The diminution in book value of this investment is only temporary in nature and further the Company has also obtained an independent valuation in respect of these investments, which is in excess of the book value, and hence no provision for diminution is considered necessary.
4. (a) The Scheme of Amalgamation (Scheme) for amalgamating Associated Breweries & Distilleries Limited (ABDL), Millennium Alcobev Private Limited (MAPL) and Empee Breweries Limited (EBL) with the Company has been approved by the respective Honorable High Courts at Karnataka and Madras and the same has been filed with the Registrar of Companies on March 10, 2011.
  - (b) (i) The scheme is effective April 1, 2010 and accordingly the figures for the quarter and year ended March 31, 2011 include the full year financials of ABDL, MAPL and EBL and hence the same are not comparable with corresponding figures of previous year. The 'Net Sales/Income from Operations' and 'Profit from ordinary activities before tax' for the quarter and year ended March 31, 2011 includes Rs.16,968 lakhs and Rs.975 lakhs respectively in relation to full year operations of ABDL, MAPL and EBL.
    - (ii) In accordance with the accounting treatment prescribed in the Scheme, net Capital Reserve of Rs. 26,278 lakhs has been recognized in the books of the Company.
    - (iii) The Committee of Directors of the Company, in their meeting held on March 11, 2011, has allotted 8,489,270 shares of Re. 1/- each fully paid-up to Scottish & Newcastle India Pvt. Limited, a wholly owned subsidiary of Heineken and 6,007,413 shares of Re. 1/- each fully paid up to UBL Benefit Trust as per the Court approved Scheme.
  - (c) Upon amalgamation of MAPL into UBL, Millennium Beer Industries Limited and United Millennium Breweries Limited have become subsidiaries of the Company.
5. (a) The Schemes for Amalgamation of Millennium Beer Industries Limited and United Millennium Breweries Limited filed with the Board for Industrial & Financial Reconstruction (BIFR) are pending for approval. The appointed date of the schemes is April 1, 2010.
  - (b) The Board of Directors has approved the Scheme for amalgamating UB Ajanta Breweries Private Limited (UBA), UB Nizam Breweries Private Limited (UBN) and Chennai Breweries Private Limited (CBPL) with the Company. The appointed date of the Schemes is proposed to be April 1, 2010 for UBA and UBN, whereas for CBPL it is proposed to be close of business hours on March 31, 2011.

Pending approval from respective statutory authorities, no effect of the above Schemes has been given in the results.

6. The Company had entered into an agreement, valid until October 2011, with the promoters of Balaji Distilleries Limited (BDL) with a view to secure perpetual usage of brewery and grant of first right of refusal in case of sale or disposal of its brewery unit in any manner by BDL towards which the Company had made a refundable advance of Rs.15,500 Lakhs to Star Investments Private Ltd. (Star), one of the Promoter Companies of BDL, acting for itself and on behalf of the other Promoters. Subsequently, BDL filed a scheme of arrangement for amalgamation of its distillery into United Spirits Limited (USL) and de-merger of its brewery into Chennai Breweries Private Limited (CBPL) and the same had been approved by Appellate Authority for Industrial & Financial Reconstruction in December 2010. Consequently, the Brewery assets proposed to be acquired by the Company now vests in CBPL which is a 100% subsidiary of USL.

The Company has obtained from an associate company of Star, pledge of securities, to secure the repayment of the advance along with outstanding interest aggregating to Rs.22,076 Lakhs.

7. During the quarter ended June 30,2008 the Company has raised Rs.42,278 Lakhs (net of issue expenses) through an issue of shares on rights basis (Rights Issue).The proceeds of the rights issue have been utilised in the following manner:
  - a. Rs. 29,634 Lakhs for Capital Expenditure.
  - b. Rs. 2,568 Lakhs has been used for working capital requirements under the fund utilization category "general corporate purpose".
  - c. Rs.10,076 Lakhs which is the balance to be used for further Capital Expenditure has been temporarily parked in cash credit/overdraft accounts.
8. Investor complaints pending as on January 1, 2011 were Nil. During the quarter ended March 31, 2011, Eleven (11) Complaints were received and disposed and there were no complaints unresolved as on that date.
9. The Board of Directors in its Meeting held on April 27, 2011 has proposed a dividend of Rs. 3/- per Cumulative Redeemable Preference Share amounting to Rs. 861 Lakhs (inclusive of Dividend Distribution Tax) for the year ended March 31, 2011 to Scottish & Newcastle India Limited.
10. The Company has redeemed Series A 3% 17,283,000 Cumulative Redeemable Preference Shares of Rs.100 each amounting to Rs.17,283 Lakhs on April 15, 2011.
11. Earnings per Share (EPS) are stated after providing for Dividend on the Cumulative Redeemable Preference Shares for the year ended March 2011.
12. The figures relating to the previous year/period(s) have been regrouped / reclassified wherever necessary.
13. The unaudited results for the quarter ended March 31, 2011 have been approved by the Board of Directors at its meeting held on April 27, 2011 and have been subjected to a limited review by the auditors of the company.

By the Authority of the Board,

Place: Mumbai

**Kalyan Ganguly**

Date: April 27, 2011.

Managing Director

