

UNITED BREWERIES LIMITED

Regd. Office: UB Anchorage, 100/1, Richmond Road, Bangalore 560 025

Unaudited Financial Results for the
three months ended December 31, 2006

Rs in Crores

SL NO		Unaudited		Unaudited		Audited
		Three Months Ended	Three Months Ended	Nine Months Ended	Nine Months Ended	Accounting year ended
		31.12.2006 Rs.	31.12.2005 Rs.	31.12.2006 Rs.	31.12.2005 Rs.	31.3.2006 Rs.
1	Income					
	a)Gross Sales/Income from Operations	269.61	178.62	858.87	555.99	906.13
	b)Excise Duty/Taxes	65.83	42.19	204.51	116.45	228.11
	c)Purchase of Finished Goods	17.79	15.57	53.26	46.66	24.90
	d)Net Sales/Income from operations	185.98	120.86	601.10	392.87	653.12
	e)Other Income	4.22	1.84	9.59	10.92	18.45
	f)Total Income	190.20	122.71	610.69	403.79	671.57
2	Expenditure					
	a) (Inc)/Dec in stock in trade	(8.95)	(1.04)	(7.88)	2.75	1.14
	b) Consumption of Raw Materials	22.39	10.65	65.69	37.02	75.39
	c) Power & Fuel	8.47	6.03	27.40	17.00	29.13
	d) Staff Cost	14.16	9.92	41.81	31.62	47.20
	e) Other expenditure		-			
	i) Consumption of other materials	53.27	28.40	156.04	94.37	169.19
	ii) Advertisement & Sales Promotion	46.29	30.80	115.48	82.22	113.20
	iii) Selling & Distribution	9.86	8.38	54.98	25.99	43.74
	iv) Others relating to operations	13.19	8.31	38.70	27.25	55.42
3	PBIDT	31.51	21.26	118.48	85.57	137.16
4	Interest and Finance charges (net)	5.48	4.50	17.48	14.88	23.90
5	Depreciation	5.85	2.87	16.00	8.55	20.86
6	Profit Before Non recurring items &Taxation	20.18	13.90	85.00	62.14	92.40
7	Non Recurring items			-	(13.18)	(30.46)
8	Provision for Taxation					
	- Current	(7.82)	(4.28)	(31.24)	(18.43)	(8.41)
	- Fringe benefit tax	(0.50)	(0.52)	(1.44)	(1.25)	(1.98)
	- Deferred Tax Assets/(Liability)	0.83	0.16	1.10	(2.14)	(32.14)
9	Profit after Taxation	12.69	9.25	53.42	27.15	19.41
10	a. Paid-up share capital (Face Value Rs.1 each)	21.60	21.60	21.60	21.60	21.60
	b. Preference share capital	246.90	246.90	246.90	246.90	246.90
11	Reserves excluding revaluation reserve	292.13	234.15	292.13	234.15	238.71
12	Basic and diluted EPS (* not annualised)	0.59 *	4.28 @*	2.47 *	12.10 @*	4.68 @
	@for EPS the face value is considered at Rs.10 per share					
13	Aggregate of public shareholding					
	- No of shares	54,052,490	5,401,031	54,052,490	5,401,031	5,401,031
	- Percentage shareholding	25.02	25	25.02	25.00	25.00

- The Company is engaged in manufacture, purchase and sale of beer including licensing of brands which constitute a single business segment. The Company also considers the whole of India as a single geographical segment.

2. In accordance with the transitional provisions contained in the revised Accounting Standard 15 issued by the Institute of Chartered accountants of India, the difference of Rs.5,20,898/- between the liability in respect of short term employee benefits existing on the date of adoption (April 1, 2006) and the liability that would have been recognized at the same date under the previous accounting policy has been adjusted against the opening balance in General Reserve. However, there is no material impact on the profit for the current quarter.
3. The accounts for the year ended March 31, 2006, carry a qualification with regard to diminution in value of investments in a Joint Venture Millennium Alcobev Private Ltd.,(MAPL) amounting to Rs.58.95 crore. MAPL, being a JV between the Company and S & N, has already made significant inroads into the market by achieving a 10% market share within a period of four years. The said JV has its manufacturing locations in critical markets and meets almost 30% of the Company's capacity requirement. Considering these investments are strategic and long term in nature, the management is of the view that no provision is necessary at this stage.
4. Comparative figures do not include figures of erstwhile Mangalore Breweries & Distilleries Limited & brewing business of Associated Breweries & Distilleries Limited, which are now amalgamated with the Company with retrospective effect from April 1, 2005 consequent upon the Scheme of Arrangement of these companies being granted in August 2006. Consequently, these figures are not comparable with the figures for the quarter ended December 31, 2006. The quarterly results are not indicative of the overall profitability of the year.
5. In terms of the Scheme of Arrangement, granted by the Hon'ble High Courts of Karnataka and Bombay, 42180 equity shares of Re.1/- were allotted on November 4, 2006 to the equity shareholders of MBDL thereby increasing the paid up equity share capital from 216001250 equity shares to 216043430 equity shares.
6. The Company has filed a petition with the Hon'ble High Court of Karnataka for sanction of Scheme of Amalgamation under Sections 391-394 of the Companies Act, 1956 between Karnataka Breweries & Distilleries Pvt. Limited , London Pilsner Breweries Private Limited and London Draft Pubs Private Limited, subsidiary Companies into the Company.
7. Dividend @3% amounting Rs.7.29Crore was paid in April 2006 to S&N on 24690000 Cumulative Redeemable Preference Shares held by them. A total dividend @ 22.5% amounting to Rs.4.86Crore (including interim dividend @ 15%) was paid to the equity shareholders. For the current financial year, the Board of Directors have approved payment of interim dividend @ 15% on 216043430 equity shares of Re.1/-.
8. Investor complaints pending as on October 1, 2006 were Nil. Complaints received and disposed off during the quarter ended December 31, 2006 were 16 and there were no complaints unresolved as on that date.
9. The results for the quarter ended December 31, 2006 have been subjected to a limited review by the statutory auditors of the company and the same have been approved by the Board of Directors at the meeting held on January 22, 2007.

By the Authority of the Board

Place : Mumbai
Date : January 22, 2007.

Kalyan Ganguly
Managing Director